## **PRESIDENT'S MESSAGE**

#### March 2013

Congratulations to all of the Graduates!!! On February 28 the Insurance Institute held its annual graduation ceremony for students who completed their GIE, CIP and Fellowship. Congratulations also go out to those award winning students!!

March is going to be a busy month in the insurance industry. On March 21 it is the London OIAA Annual Trade Show at the London Convention Centre – please contact the London OIAA if you wish to attend. March 22<sup>nd</sup> is it the 2<sup>nd</sup> Annual Tri-Association Curling Bonspiel – who wouldn't have fun throwing some rocks?? March 28 is our monthly OIAA and that leads us into the weekend of the Ontario General Insurance Hockey Tournament. Hope to see everyone at these events!!

If you are interested in joining the KW OIAA Committee, we will be having the opportunity for new board members in the month of April – if you have any questions, please do not hesitate to contact me!

#### Regards,

Charlene Ferris, FCIP CRM President – KW Chapter

#### March 2013

## The Bulletin Index

#### Inside your March issue you will find:

Page I
Page 2
Page 4-5-6
Page 8
Page 10
Page 12
Page 18-19
Page 21
Page 30
Page 32

### 2012-2013 Executive Committee



President

Charlene Ferris, FCIP CRM The Co-operators 519-618-1212 charlene\_ferris@cooperators.ca



Past-President Lisa Dobson, CIP The Co-operators 866-466-4426 X2056 lisa\_dobson@cooperators.ca



Treasurer Laura Potts TD Insurance 519-884-6976 laura.potts@tdinsurance.com



Director Dale Stuart Cunningham Lindsey 519-578-5020 dstuart@cl-na.com



**Vice President** 

Cyndy Craig Arch Insurance 647-293-5436 ccraig@archinsurance.com



Toronto Representative Michael McLeod, CIP Crawford & Company (Canada) Inc. 905-206-5401 micheal.mcleod@crawco.ca



Secretary Mark Hale, FCILA CIP Crawford & Company (Canada) Inc. 519-593-2620 mark.hale@crawco.ca

2

Director Stephen Tucker, MA CIP CRM Economical Insurance 519-570-8322 X43281 stephen.tucker@economical.com



Social Director Daniel Strigberger Miller Thomson LLP 519-593-3252 dstrigberger@millerthomson.com



Bulletin Editor Randy Higgins Paul Davis Systems 519-570-0438 X242 randy@pdskw.ca



Social Director Stephanie Jermyn CKR Global 519-884-6352 X233 stephanie.jermyn@ckrglobal.com

If you have any questions, concerns or comments, please do not hesitate to contact any of the above committee members.



### EXPERIENCED · TRUSTED · PROMPT

Fire Investigations Accident Reconstruction Personal Injury Environmental Services Structural Design Building Science Property Claims



248-675 Queen St. S., Kitchener, ON N2M 1A1 www.caskanette.on.ca 1.800.920.5854



## Where do you turn when interests collide?

Medisys provides 15,000 independent medical assessments per year, including:

- Independent medical evaluations
- Functional abilities evaluations
- Physical demands analyses

For more information about our timely external consultations, contact us at 1-877-312-0479



Celebrating health | MONTRÉAL OTTAWA TORONTO CALGARY VANCOUVER for 20 years. | WWW.Medisys.ca



### **Structural Assessments and Pre-existing Conditions**



Brian Boyle, P. Eng.

**"That crack is new."** Engineers doing post-event structural assessments of existing buildings hear that statement from owners during every assessment. Assessing whether the damage is new, or whether it existed prior to the event is often one of the more difficult tasks facing the person **doing** astructural assessment.

**There are too many** pre-existing conditions to address them all in this one article, so I will limit my discussion in this article to scenarios where the building was properly constructed and maintained.

**Damage can** result from a wide variety of conditions. This article will focus on scenarios where the apparent damage was as a result of certain extraordinary physical forces acting on the structure. This would include high wind, high snow load, significant seismic event, vehicle impact and nearby construction activity.

With the exception of construction activity, most of the damage from other causes occurs without warning. Photographs, surveys and other documentation of existing conditions prior to the event can be very valuable when assessing the structure. Unfortunately such information is usually not available. The person doing the assessment has to rely on a number of different sources of information in order to assess the condition. Owners or building occupants must be relied upon to a large extent. However, the reliability of information provided by the owner has to be assessed. Following a significant



extraordinary event like a tornado, owners will do their own detailed visual assessment of damage based on a genuine concern for the condition of their building. Their belief that the event caused damage is what triggers the engineering assessment through the insurer. It is common to hear the statement "I never saw that crack before" and the statement can be completely truthful. The crack may have been there for years, but it had simply gone unnoticed. The other limitation is that most initial structural damage assessments are typically non-invasive visual assessments. In other words, most structural components are not visible, and the person assessing the structural condition must rely on the visual appearance of the building finishes.

What kind of damage do we see in our assessments? Major damage such as components that are missing or collapsed, are generally relatively easy to attribute to the event. Less significant damage such as cracks, walls that are out of plumb, floors that are not level, and doors and windows that do not fit, are more difficult to assess. With the less significant damage indicators, time is of the essence in assessing if it was a result of the event. Let's look at some of these issues individually.





#### **Cracks**

**Cracks in interior finishes**, such as plaster, drywall, and painted trim are very common. Cracks also occur in brick, stone, masonry and concrete in foundations and exterior walls. Are the crack edges sharp or rounded? Are the faces of the material exposed by the crack clean? "Weathering" of a crack over time will result in rounded edges and dirt in the crack. This weathering generally occurs faster for exterior cracks. Being called upon to undertake a structural assessment nine months after the event severely impairs the ability to assess whether the damage was caused by the event.

**Does the surface** of the plaster, drywall, concrete, or masonry around the crack look like it has been patched? Many crack patches are cosmetic patches which have not been reinforced. If a crack pre-existed the event, and had been patched, the component likely does not have the strength it had before it cracked. Relatively minor forces will usually cause these cracks to re-open.

**Cracks happen** in buildings for a number of reasons, all of which need to be considered when assessing a building for structural damage. Wood frame construction shrinks, warps, twists and splits as it dries over time. The resulting dimensional changes may result in bowing, or cracking of the more brittle finishes, which are generally not structurally significant. Truss uplift in the winter time can cause the ceiling to lift off the interior partitions if the original drywall installation did not allow for this effect. Concrete, and masonry to a lesser extent, shrinks over time. This shrinkage reduces over time, but it can result in cracks early in the life of a structure. Foundation settlement occurs when the load of the building compresses the soil under the building footings. Soil is not homogeneous, and differential settlement can occur, resulting in cracking. Changes in groundwater conditions can effect foundation settlement. Normal wind loads and minor seismic events exert lateral forces on a structure, which cause the structure to sway. Interior finishes and trim may crack under these normal loads.

#### **Out of Plumb/Not Level**

**"The door/window won't close now."** Was the structure plumb and level before the event? Without information obtained prior to the event, this can be as difficult to determine as with cracking. Many of the mechanisms that result in cracking of buildings under normal situations, also impact fit of doors and windows, and the perception of plumb and level conditions in the building. Owner perceptions of these issues are similar to those for cracking. Again, prompt timing of the structural assessment after the event is critical.



**If a door or window** does not operate properly after an event, it is often because something is not square. A door or window binding in an opening will likely show scrapes where the binding is occurring. The sooner this is observed after the event, the less significant the scrapes should be. If a door and frame are painted, and it is observed that a portion of the paint is scraped completely off the door and/or jamb at the top or bottom of the door/frame, it is likely that there has been a fit problem for some time prior to the



event. If the door will still close, it is unlikely there has been significant structural movement as a result of the event. When a door can no longer be operated, and there are no signs of scraping on the door or jamb, it is likely that there was a relatively sudden change in the door or frame. This condition is not necessarily attributable to a specific event, as it could have been this way before the event. One would need to look at other doors or windows with similar orientation in the building, to see if they appear to have been affected in the same manner.

**Humidity increase** in a building can cause swelling of wood members, and result in improper fit. This humidity change could be consequential change as a result of window breakage during a high wind event, and not an indicator of structural movement. It could also be a result of seasonal changes in the interior environment in the building.

#### **Structurally Significant or Not?**

**Most events** that result in extraordinary loads and damage to a building are relatively short term. Building movement is to be expected in these situations, as is cracking of building finishes, and changes to the fit of doors and windows. The building movement can be elastic, where the structure returns essentially to the pre-event position. Cracks and fit problems are usually very small, and the presence (and determination) of pre-existing conditions is not that significant with respect to the structural condition assessment, or the repair of finishes. The building movement can also be inelastic, where the structure remains in a position somewhat deformed from the pre-event position. Usually larger cracks are evident in the finishes, and there are more severe fit issues with doors and windows. Pre-existing cracks that are weathered and dirty may have become significantly wider. Doors or windows with pre-existing fit problems may have been broken, or become completely inoperable. Cracks in finishes and fit issues with doors and windows are normally just symptoms. Significant inelastic movement and permanent deformation is a likely indication of issues that are structurally significant. It is often difficult to determine the exact nature and magnitude of damage to the structure without an invasive investigation, which would involve removal of finishes to expose the structure.

I have attempted to outline some of the issues related to determining whether certain observed conditions pre-existed an event triggering a structural assessment. Clearly the person undertaking the assessment must have significant experience in how buildings perform as they age, and how they perform under extraordinary loading situations. I have not attempted to address the issue of whether pre-existing conditions may have contributed to damage observed during a structural assessment; that can be a topic for a future Burnside article.

Brian Boyle is a Senior Structural Engineer with over 30 years experience in the design and review of construction of a wide variety of structures. His detailed knowledge of the Building Code. expertise implementing condition surveys, and unique repair design are all proven assets needed to support the Insurance Industry.

For more information contact: Nancy Orr insurance@rjburnside.com 519.271.5111 x655 R.J. Burnside & Associates Limited

## Your single source for injury & claims management solutions

Whether it's a Single-In-Home assessment or an integrated Chronic Pain Program, DMARehability delivers solutions that maximize the function and economic potential of clients impacted by injury.

#### Fully integrated and modular services

In all cases you get specific, relevant and cost effective courses of action. We never lose sight of our commitment to help you and your client accomplish the goals you set out to achieve.

#### Case driven experience and expertise

Our professionals have extensive experience with both adult and paediatric clients. Our knowledge, experience and expertise delivers quality service and consistent results.

#### Individualized. Real life. Relevant.

Everything we do in the client's home, place of work and community contributes to solutions that are cost effective, real-life and relevant, allowing you to to select DMARehability with confidence when your file requires:

#### Injury management and return to work

In-Home Occupational Therapy and Treatment Assessment of Attendant Care Needs (Form 1) Medical Case Management Physiotherapy Assessment and Treatment Home and Community Based Exercise Programming Rehabilitation Therapy Individualized Return to Work Programming Physical Demands Analysis/Job Site Analysis Cognitive Demands Analysis Job Coaching Hand and Upper Limb Assessment and Treatment Social Work Assessment and Treatment Job Re-entry Training (JRT) - Individual and Group Labour Market Research Transferable Skills Analysis Ergonomic Assessments Driving Evaluations Implementation of DAC Recommendations

#### Assessments and claims resolution tools

Functional Abilities Evaluations - ARCON & KEY Systems Vocational Evaluations Psychovocational Evaluations Independent Living Assessments Interdisciplinary Chronic Pain Assessment Future Care Costs Analysis Interdisciplinary File Reviews Independent Medical Evaluations - Multidisciplinary



### Offices and service capabilities across Ontario

1601 River Road, Suite 302, Kitchener, Ontario N2A 3Y4 Toll Free: 1-866-309-0046 Fax: (519) 893-6896 www.dmarehability.com

### Schedule of K-W Chapter Monthly Meetings 2012-2013

<b>Date</b> 2012	Торіс	Contact	
SEPTEMBER 27	TRADE SHOW	Charlene Ferris Cyndy Craig	
OCTOBER 25	BAD FAITH	Stephanie Jermyn Laura Potts	
NOVEMBER 29	CHILI COOK-OFF	Dale Stuart Mark Hale	
DECEMBER 9	KIDS CHRISTMAS PARTY	Randy Higgins Dale Stuart	
DECEMBER 13 2013	CHRISTMAS PARTY **NEW THIS YEAR**	Stephen Tucker Charlene Ferris	
JANUARY 31	CARGO THEFT	Lisa Dobson Dan Strigberger	
FEBRUARY 28	PANEL DISCUSSION	Stephen Tucker Mike McLeod	
MARCH 28	PROVINCIAL SEMINAR	Mike McLeod	
APRIL 25	FUN NIGHT & ELECTIONS	Stephen Tucker Laura Potts	
MAY	**NO MEETING AS PROVIN	CIAL CONFERENCE**	
JUNE 27	GOLF TOURNAMENT	Charlene Ferris Cyndy Craig	
** All meeting dates tonics and contacts are subject to change			

\*\* All meeting dates, topics and contacts are subject to change

\*\*Cost for meeting is \$35 per person



"Like" us on Facebook: <u>https://www.facebook.com/KwOiaa</u>

Join us on LinkedIn: <u>http://www.linkedin.com/groups?gid=4578135</u>

Follow us on Twitter: <u>https://twitter.com/KWOIAA</u>





# TORONTO DELEGATE REPORT

The 2013 OIAA Claims Conference at the Metro Toronto Convention Center was held on February 6<sup>th</sup> and was a success with almost 2000 attendees. It was a full day packed with a wide range of industry hot topic seminars, a trade show with 150 exhibitors, a job fair and a keynote speech at the luncheon by Joe Roberts "The Skid Row CEO" which was inspiring.

March 19, 2013 brings the annual Curling Bonspiel which will be held at the Richmond Hill Curling Club. You can register online at <u>www.oiaa.com</u>.

April 10, 2013 brings the Annual OIAA GTA representative elections and cocktail party at The Sheraton Centre. You can register online at <u>www.oiaa.com</u>.

#### "CALL FOR ARTICLES"

Without Prejudice Magazine has issued a *"Call For Articles"* so if you would like to become a published author please send me an article and I will submit it to the WP editorial team for consideration. We issue 2200 magazines 10 months of the year distributed throughout the province so the magazine is a great vehicle to share information and ideas in the ever changing industry landscape. We are looking for articles approximately 200-2500 words in length with content that is of interest to our readers and not self promoting. A head shot and brief bio should also be provided prior to publishing.

If you would like more information or have any questions or concerns please do not hesitate to contact me at <u>Michael.mcleod@crawco.ca</u>.

Regards, Michael McLeod Chapter Toronto Delegate

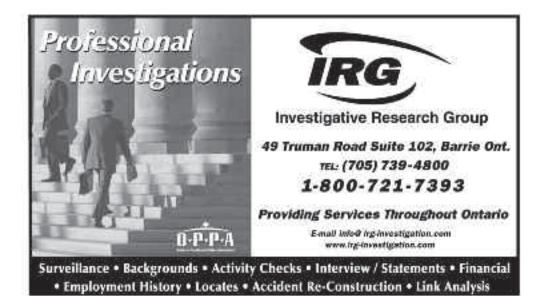
#### **ASSOCIATION CONTACTS AND INDUSTRY EVENT SCHEDULE**

March 22nd, 2013	Insurance Associations Curling Bonspiel
March 28th, 2013	KW-OIAA Educational Meeting
April 25th, 2013	KW-OIAA Fun Night & Elections
May 9th & 10th, 2013	OIAA Provincial Claims Conference

Insurance Brokers Association of Waterloo Contact – Dianne Monteiro <u>dmonteiro@donovaninsurance.com</u>

K-W Ontario Insurance Adjusters Association Contact – Randy Higgins <u>randy@pdskw.ca</u>

Insurance Institute-Conestoga Chapter Contact – Heather Graham <u>hgraham@insuranceinstitute.ca</u>





## Service you need, by people you trust

serving the Waterloo region and surrounding areas

2302 Dumfries Road Units 2 & 3, RR#2 Cambridge, Ontario N1R 5S3 PHONE **519 624 4487** FAX **519 624 4484** TOLL FREE **1 877 458 4487** www.gtrs.ca

We've got the trucks adjusters' need:

Jamíeson

Kitchener: 519-578-0760 Stratford: 519-272-2886 Cambridge: 519-740-0760 Woodstock: 519-539-5609

#### March is Fraud Prevention Month!

Check out some stats from local articles to help keep you a step ahead this month and stay aware:

#### "IBC, FSCO remind consumers how to report auto insurance scams as Fraud Prevention Month kicks off"

The Insurance Bureau of Canada and Financial Services Commission of Ontario kicked off Fraud Prevention Month on Thursday by reminding consumers of how to report insurance fraud, especially in auto insurance in the province. "Fraud & Financial Crimes cost Canadians over \$10b annually" ...Fraud Prevention Month runs through March across Canada as an education awareness campaign about various types of fraud. All month, the federal Competition Bureau will host awareness initiatives, and the department has also launched a "Little Black Book of Scams" as a resource for Canadian consumers. Fraud tips can also be reported through the <u>Canadian Anti-Fraud Centre</u>.

In Ontario, both IBC and FSCO have recommended that consumers report suspected insurance fraud to Crime Stoppers, IBC's tip line or to FSCO directly, while also ensuring insurers and brokers are properly licensed. The Ontario Auto Insurance Anti-Fraud Task Force Final Report suggests auto insurance fraud in the province costs consumers up to **\$1.6 B/yr** in premiums, not including additional health care, emergency services and court costs.

IBC is also pointing out to consumers that exaggerated claims constitute fraud. "When someone makes a false or exaggerated claim, honest policyholders pay for it," noted Rick Dubin, vice-president of investigations at IBC. "Insurance criminals take money right out of your pocket. When they cheat, you pay." Source: <u>http://www.canadianunderwriter.ca/headlines.aspx</u> DAILY NEWS Feb 28, 2013 10:32 AM OPP launches Fraud Prevention Month: **"Focuses on preventing auto insurance fraud"** 

Every vehicle owner is seeking lower auto insurance premiums and scammers know this, said the Ontario Provincial Police. To kick off March as Fraud Prevention Month, members of the OPP anti-rackets branch are reminding vehicle owners that if it sounds too good to be true, it likely is.

Fraudsters have been offering low automobile insurance premiums in newspaper and online ads, and at trade shows often impersonating legitimate, reputable vehicle insurance brokers. Their various "offers" guarantee [large savings]... Victims have sent premium payments to these phoney vendors through Western Union or Money Gram [and receive] a bogus insurance slip [in the] mail. Victims don't realize they have no coverage until they are involved in a collision or are stopped by police.

In 2012, the Canadian Anti-Fraud Centre (CAFC) — of which the OPP is a partner — received 7,394 Canadian complaints of service scams including auto insurance fraud. The 2,736 people who were identified as victims lost a total of just over \$2.1 million. If you are about to purchase auto insurance, you can protect yourself by verifying legitimate vendors through two reputable sources:

-Registered Insurance Brokers of Ontario (RIBO) - All insurance brokers must be licensed in Ontario with RIBO. Call 1-800-265-3097 or visit <u>www.ribo.com</u>.

-Financial Services Commission of Ontario (FSCO) - In Ontario, automobile insurance is regulated by FSCO, an agency of the Government of Ontario's Ministry of Finance. In order to legally provide insurance, the insurance companies must be registered with FSCO. Visit <u>www.fsco.gov.on.ca</u>.

If you suspect you have purchased phoney auto insurance — or think you or someone you know has, contact police (Canadian Anti-Fraud Centre) at 1-888-495-8501 or Crime Stoppers at 1-800-222-8477(TIPS)

Source: http://www.northernlife.ca/news/policeandCourt/2013/02/28-fraud-prevention-month-sudbury.aspx Feb 28, 2013

Cheers! Stephanie Jermyn, CKR Global Investigations, Social Director, KW OIAA

#### **ASSESSMENTS • COMMUNICATIONS • RECOMMENDATIONS**



**Emergency Service** 1-800-465-9473

> **Head Office** Waterloo, ON 519-884-8665 1-800-465-9473

Greater Toronto Area Mississauga, ON 905-672-0947 1-877-282-2252

## WHAT'S IT WORTH?

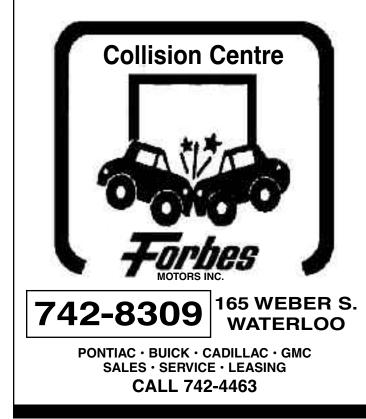
**RELECTRONIC-REMECH** consultants will help mitigate losses with clear and unbiased reports.



**RELECTRONIC-REMECH Inc.** Electronic and Mechanical Loss Recovery

www.Relectronic-Remech.ca

If you have an ad or an article you would like to place in the KW OIAA bulletin **Please contact Randy Higgins** – randy@pdskw.ca -519-570-0438 x 242



#### Firsts MOTORS IS THE TRI-CITIES MOME OF MUSCLE CAR RESTORATION PARTS.

CAMAJIO/TIREBERD 67-81

INUSTANO 65-73

62.79

DOTAL & 63-70

> FICKUPS 47-CURRENT

GTOWGNITE CARLO 64-72

CHEVELLEEL CANNO 64-07

> HOODS GRILLES FENDERS DOORS MOLDINGS **BUMPERS DECALS**

Call us @ 519-743-0203 ASK FOR DAVE

# Helping you. Live your life.

We Care provides the support *your loved ones need* and the peace of mind *you need* – for a few hours a month or around the clock, at home or in a long-term care or retirement community.

- Services include:
- Personal Care
- Housekeeping
  - ping •
- Nursing
- Caregiver Relief
   East Care

Accompanied Visits

Foot Care

Our caregivers are specially trained to help with Alzheimer's and dementia, diabetes, acquired brain injury and end of life care. We've been helping families like yours since 1984.



Helping you. Live your life.™

700 Strasburg Road, Unit SO-30, Kitchener, ON N2E 2M2











KITCHENER · LONDON · TORONTO HAMILTON · BARRIE · OTTAWA

1-888-576-3010 www.larrek.com



## Trucks Are Us!

Forensic Engineers Specializing in:

Accident Investigation & Analysis 

 Mechanical Failures
 Vehicle Fires
 Roadway Analysis
 Injury Biomechanics
 Litigation Support

## But we are more than just trucks.









Toll Free: 1.866.440.4493 . www.hcel.ca . info@hcel.ca Now with offices in Guelph, Ontario



WATERLOO REGION Now Re-Opened! With Pride of New Ownership

> 227 Riverbend Drive, Kitchener 519-584-7000

540 1st Street, Hanover 519-364-1317

www.firstgeneral.ca

KPING cutting through complexity

## Forensic investigations. Insurance claim support. We can help.

KPMG Forensic professionals offer robust, practical advice, helping insurers with claims assessment, fraud investigation, and staff training. We bring clients the resources and knowledge necessary to assess their claims effectively, efficiently, and in a timely manner.

For more information, contact us at 519.747.8800 or one of the following Forensic professionals:

Paul Ross pross1@kpmg.ca Michala Henderson mhenderson@kpmg.ca

Karen Grogan kgrogan@kpmg.ca

David Bushell dbushell@kpmg.ca pmackenzie@kpmg.ca Veronica Chapman

vchapman@kpmg.ca

Peter MacKenzie

kpmg.ca

© 2012 KPMG LLP, a Canadian limited liability partnership and a member firm of the KPMG network of independent



### EDUCATION • EVENTS • LEADERSHIP

OIAA is the industry association people think of most when it comes to upgrading skills, staying on top of industry trends and staying networked with both peers and the entire adjusters community. An association made up of leaders in the insurance adjusting field.

Among other things, your membership includes:

- A subscription to *Without Prejudice*, the highly regarded OIAA magazine, published ten times a year and delivered to the address of your choice (office or home)
- Discounts for social and professional development events
- Access to the members only portion of our new website, with member forums, polls and other features to help you stay connected to your peers throughout the province

Most compelling of all, the price: at **\$40** per year plus HST. Can you afford not to be a member?

#### Sign up today at www.oiaa.com/membership



Experience the power of our new website www.oiaa.com





#### **Death by Firewall**



#### Authored by:

Daniel Strigberger Partner, Kitchener-Waterloo

519.593.3253 dstrigberger@millerthomson.com @InsuranzLaw

A recent Superior Court decision highlights the ongoing struggle automobile insurers face with privacy issues and firewalls. In *De Sousa v. Aviva Insurance*<sup>1</sup>, the plaintiff was injured in a motor vehicle accident. The plaintiff claimed and received first party statutory accident benefits from Aviva and later brought a tort action against the insurer for inadequate insurance coverage.<sup>2</sup>

The issue was whether the plaintiff could compel an accident benefit representative from Aviva to attend an examination for discovery in the tort action. Aviva refused to produce the representative. It argued among other things that producing the accident benefit representative would breach the company's firewall between the accident benefit and bodily injury departments.

Master Muir heard the motion and ruled against the insurer. He found that the purpose of the firewall is so that an insurer is not advantaged by the fact that it is responding to both accident benefit and tort claims. However, the consent of the insured obviates this concern and the master found that the plaintiff had clearly and unequivocally provided his consent to the transfer of information (by asking for the discovery). In view of this consent, the defendant was no longer required to maintain the firewall.

The *De Sousa* decision is a perfect example of just how out of control the firewall concept has become in motor vehicle accident claims handling. The issue is compounded by the increase of privacy obligations over the past several years, coupled with internal confusion on how the auto insurance firewall is supposed to work.

Let us start at the beginning.

#### Igniting the Firewall

Ontario's automobile insurance scheme guarantees statutory accident benefits coverage to any person involved in a motor vehicle accident in Ontario. Section 268 (2) of the *Insurance Act* creates a priority "pecking order" that determines which insurer is responsible to pay accident benefits. If the claimant does not have their own insurance coverage, they have recourse against the insurer of the vehicle in which they were an occupant (or which stuck them). If there is no coverage there, they have recourse against the insurer of any other vehicle involved in the accident, followed by recourse against the Motor Vehicle Accident Claims Fund.<sup>3</sup>

Because the priority scheme affords coverage to claimants who do not have access to their own polices, frequently an insurer can become responsible for handling a plaintiff's accident benefits file, while offering its own insured a defence to the same plaintiff's tort claims. In other words, the same insurance company ends up insuring both the tortfeasor for liability coverage and the plaintiff for accident benefits. Consequently, the company's accident benefits department obtains a wealth of medical information and records early in the claim while the bodily injury department receives only those records that the plaintiff agrees to produce.

You can see why a bodily injury adjuster would be tempted to take a peek at the accident benefits file, just a peek.

The industry can trace the origins of the accident benefits/tort firewall to the Insurance Bureau of Canada's Bulletin 184, called "Internal Transfer of Information from Accident Benefits Adjuster to Tort Adjuster"<sup>4</sup>. The Bulletin's preamble explains that the IBC received complaints (presumably from tort plaintiffs) that some automobile insurance companies, who were handling both accident benefits and tort claims, were facilitating a process whereby bodily injury adjusters were obtaining copies of medical records directly from the accident benefits department, without the plaintiff's consent.

Bulletin 184 reminded insurers of Rule 13 of the All Industry Claims Agreement, which states:

Insurers agree, as a matter of corporate policy, that they shall not gather medical information from doctors or their employees, without the written consent of the patient, subject only to any right to such information under law or rules of practice.<sup>5</sup>

<sup>&</sup>lt;sup>1</sup>De Sousa v. Aviva Insurance Company of Canada, 2013 ONSC 185 (CanLII), <a href="http://canlii.ca/t/fvj28">http://canlii.ca/t/fvj28</a>>

<sup>&</sup>lt;sup>2</sup> Pursuant to the OPCF 44R Family Protection Change Form that formed part of his policy of insurance.

<sup>&</sup>lt;sup>3</sup> Insurance Act, Section 268 (2).

<sup>4</sup> January 22, 1997.

<sup>&</sup>lt;sup>5</sup> Rule 13 became Section IV with the 2002 revision of the IBC Claims Agreement. The revised clause extends the list of medical providers to include health care practitioners and hospitals.

Through the Bulletin, the IBC cautioned that liability insurers are not to seek this medical information indirectly from the accident benefits department. Where the same insurer is handling both the accident benefits and tort claims, the IBC advised that companies:

should set-up "Chinese walls"<sup>6</sup> so that information gathered by it regarding the accident benefits claim does not become available to the tort adjuster, unless the insured so authorizes.

As noted above, Master Muir appreciated the purpose of the firewall in *De Sousa*. He also referenced several prior firewall decisions that followed similar reasoning.<sup>7</sup>

So what's the issue (and why should you care)?

#### The Firewall Spreads like Wildfire

If we accept that the firewall's purpose is to protect a plaintiff's accident benefits file from the same company's bodily injury adjuster, why are firewalls being lit in so many other situations? Take the following real life war stories I have seen on numerous files over the years (I have anonymized the insurers' names to protect the innocent):

- 123 Insurance's bodily injury department suspected that the plaintiff was not involved in the subject accident. It obtained some statements, which conflicted with the plaintiff's version of how the accident happened. It also obtained an engineering report that brought the circumstances of the accident into question. But because of the company's firewall procedures, this information never made it to the accident benefits department, which was still paying the same plaintiff claimant benefits, unaware of a potentially fraudulent claim.
- ABC Insurance was responding to a loss transfer claim. Its accident benefits department was handling the loss transfer response and, in doing so, was trying to prove that its insured (also the tort defendant) was not at fault for the accident. Meanwhile, the bodily injury department was responding to the tort claim and was also denying liability. The BI department interviewed witnesses and had obtained an engineering report that helped its insured defend the liability claim. Because of the company's firewall, the BI department refused to share any of the investigation fruits with the accident benefits department, resulting in duplicative investigative efforts and inconsistent findings.
- Same scenario as above but this time the accident benefits department had a wealth of information that would help the insured defend his tort claim. Because of the company's firewall policies the BI department never saw this information, resulting in overpayment for the loss.<sup>8</sup>
- Same scenario again, but this time the accident benefits department settled the loss transfer dispute on the basis that its insured was 75% at-fault for the accident, without considering that this could prejudice the bodily injury department's position on liability in the tort action.<sup>9</sup>

9 Ibid.

• KW Insurance's bodily injury department had great surveillance on the plaintiff, but would not share it with the accident benefits adjuster.

In all these scenarios, internal firewall procedures (or fears) hampered vital communications between the bodily injury and accident benefits departments, to the detriment of insurers and tort defendants (insureds) alike. This continues to happen. For lack of a better expression, "the right hand has no idea what the left hand is doing". Successful claims investigation and fraud prevention usually depend on early discovery and coordinated efforts between departments with different resources. Yet somehow the two departments<sup>10</sup> in an insurance company that are most involved in the accident claims handling process are not talking to each other because of a firewall.

#### Fight the Firewall with Fire

Insurers need to return to the basic purpose of the auto insurance firewall, namely, to ensure that an accident benefits claimant isn't prejudiced by having their claims handled by the tortfeasors' insurer.<sup>11</sup>

Clearly there is an interest in protecting medial information and the *Rules of Civil Procedure* provide mechanisms to disclose that information. That said, liability information (including fraud investigations) do not deserve the same level of deference or protection. That information was not intended to be shielded from disclosure.

With that in mind, insurers need to be practical when deciding whether information should be exchanged between departments. Only you can prevent unruly firewalls.

Daniel Strigberger is a Partner in the Insurance Litigation Group in our Waterloo office. Daniel provides litigation services to many of Canada's leading property and casualty insurers.



lawyers | avocats

#### www.millerthomson.com



Vancouver Calgary Edmonton Regina Saskatoon London Kitchener-Waterloo Guelph Toronto Markham Montreal

<sup>10</sup> Usually the property damage department gets into the action too right after the accident but I have seen only one or two incidents where the PD department refused to share information with the other departments.

<sup>6</sup> Now commonly referred to as a firewall.

<sup>&</sup>lt;sup>7</sup> See Klingbeil (Litigation Guardian of) v. Worthington Trucking Inc., 1997 CarswellOnt 4870 (GD) at paragraphs 30 and 31; *McLennon v. Pilot Insurance Co.*, 1999 CarswellOnt 5584 (OIC Director of Arbitration) at paragraph 35 and *Anand v. Belanger*, 2010 ONSC 2345 (CanLII), at paragraph 32.

<sup>&</sup>lt;sup>8</sup> Can you imagine the potential bad faith claim by the tort defendant who loses his house because his insurer withheld useful information from those defending his claim?

<sup>&</sup>lt;sup>11</sup> Or in some cases, whether by co-incidence or by operation of the uninsured motorist provisions of the policy, their own insurers.



## Disaster repair and cleaning specialists

An innovative leader providing professional and quality services to the insurance industry and its customers.

Barrie | Brantford / Cambridge Halton / Peel | Hamilton

1-888-751-7285 www.paulsrestorations.com



TED DREYER Associate





www.kw-law.com

#### Misnomer: Does A Rose By Any Other Name Smell As Sweet?

Limitation periods are an insurer's friend. The purpose of limitation periods is to balance claimants' rights to sue with defendants' rights to certainty and finality. Recent developments in the law of misnomer have tilted the balance perceptibly in favour of claimants at the expense of defendants and their insurers.

The *Limitations Act*, 2002 came into effect on January 1, 2004. The *Act* introduced a two year limitation period on most types of claims. The two year limitation period runs from the date that a claim is "discovered". The definition of "discovered" requires a claimant to act diligently to investigate and enforce a claim. A claim is "discovered" on the first day the claimant knew or *ought* to have known the material facts giving rise to a claim. A claim may be barred by the *Act* from pursuing the claim. Judges have repeatedly warned that claimants must act diligently and not "sleep on their rights".

Subsection 21 of the *Limitations Act 2002* prohibits a claimant from adding a defendant as a party to an action after the two year limitation period has expired:

#### Adding party

21. (1) If a limitation period in respect of a claim against a person has expired, the claim shall not be pursued by adding the person as a party to any existing proceeding.

#### Misdescription

(2) Subsection (1) does not prevent the correction of a misnaming or misdescription of a party.

The general rule, therefore, is that where a claimant tries to add a party as a new defendant to a proceeding more than two years after the accident or occurrence, and the claimant has failed to act with due diligence, his or her motion will fail.

Misnomer is an important exception to the general rule. Subjection 21(2) of the *Act* allows a judge to add a defendant to an action after the two year limitation period has expired if there has been a "misnaming or misdescription" of a party.

Two recent developments have expanded the scope of the misnomer exception.

First, the scope of what is considered a misnomer has expanded. The doctrine of misnomer has always applied in cases where a claimant made a spelling mistake in a defendant's name. It also applied where the claimant named "John Doe" as a defendant because the identity of the defendant was unknown to the claimant at the time of the action was issued. What is new is that the Court of Appeal will apply the misnomer exception where a claimant names the entirely wrong party as a defendant.

The change started with the 2008 decision of the Court of Appeal in *Lloyd* v. *Clark.* On January 26, 2006, the plaintiffs issued a Statement of Claim exactly two years after a motor vehicle accident. The municipalities of Ajax and Whitby were named as defendants. In February 2006 an insurance adjuster sent a letter to the plaintiffs notifying them that the Region of Durham had jurisdiction over the road in question. The plaintiffs did not take any steps to have the Region added as a defendant until July 2006. The Court of Appeal said that the doctrine of misnomer could be applied even in a case where the claimant named the wrong party:

"4 The case law amply supports the proposition that where there is a coincidence between the plaintiff's intention to name a party and the intended party's knowledge that it was the intended defendant, an amendment may be made despite the passage of the limitation period to correct the misdescription or misnomer."

The Court of Appeal allowed the plaintiffs to add the Region as a defendant to the action after the two year limitation period had expired because the plaintiffs always intended to name the road authority as a defendant and the insurers for the Region always recognized that the Region was the road authority.

Second, failing to act diligently to investigate or enforce a claim is no longer fatal to a motion to correct a misnomer. In the 2012 decision of *Skribans v. Nowek*, Master Benjamin Glustein wrote:

"..., it is <u>not relevant</u> whether a plaintiff knew or ought to have known of the identity of the defendant within two years from the cause of action. Despite the passage of the limitation period, a plaintiff can correct a misdescription or misnomer provided that the plaintiff intended to name that party as a defendant and that party knew that it was the intended defendant (or reasonably would have understood that the "litigating finger pointed at them")."

*Skribans* and cases like it have markedly diminished the importance of due diligence, but it is not entirely dead. A judge has a residual discretion not to add a party as a defendant to an action. A judge could exercise his or her discretion to deny a motion to add a defendant where a claimant did not act with due diligence. My guess is that will only happen in the most extreme cases.

The sky is not falling. Even in its expanded form, the misnomer exception has limited application. However, the day will come for many of you when an insured gets dragged into an action long after the two year limitation has expired, even though the claimant has failed to act with due diligence. It won 't feel right, and, in my view, it isn't.



Patrick Leonard, VP Southwest Ontario

Jason Dumbreck, VP Southwest Ontario

## ADVANTAGE: LOCAL EXPERTISE

It has been one year since King-Reed & Associates LP re-branded to CKR Global and what a great year it has been. After operating in Ontario for the past 28 years as King-Reed & Associates LP it has been an exciting and refreshing change to our new brand, CKR Global.

In addition to becoming the first truly national investigations agency, with 26 locations across the country, we were also able to increase our experienced team of investigators in Ontario by a substantial amount. We now have over 250 investigators on the ground in 11 locations across Ontario, 5 of which are strategically located in Southern Ontario from Waterloo to Windsor. Many of our investigators in this area come from a wide variety of backgrounds and live in rural neighborhoods, making them the perfect choice for your summer surveillance and inquiry needs.

Please feel free to reach out to us directly for any advice pertaining to your current handlings.



1 877 695 6575

www.ckrglobal.com



- Free Customer Pick Up & Return
   Servicing Your Local Insurance Needs!
- Body Shop & Insurance Company Daily Follow Ups
- Wide Selection of Current Model Year Vehicles & Trucks

Brantford (519) 753-4000 230 Lynden Rd. Cambridge (519) 650-5500 1250 Bishop St. N. Guelph (519) 837-2030 2-695 Woodlawn Rd. W. Guelph (519) 837-0653 73 Gordon St. Kitchener (519) 743-5020 1081 King St. E. Kitchener (519) 894-0100 Fairway Rd S.

Waterloo (519) 888-6175

475 King St. N. (in the Waterloo Inn)

#### Emergency

- Catastrophic Event Response
- Fire / Water / Wind / Lightning
- HAZMAT Emergency Response
- Spill Response
- Water Extraction
- Structural Drying

#### Restoration

- Fire / Water / Wind / Lightning
- Deodorization and Neutralization
- Document Recovery & Restoration
- Electronics & Equipment Cleaning

#### Remediation

- Spill Remediation
- Asbestos Abatement
- Mould Remediation
- Vacuum Truck Services
- Demolition
- Tank Removal
- Wastewater Treatment

### Your Complete Emergency Solution<sup>™</sup>









Itech 24/7 Live Answer - 877-324-4402

ItechEnvironmental.ca

💓 @ltechHQ

STRONE 24/7 Emergency - 866-354-4424

STRONE.ca 💓 @STRONEHQ



### YOUR INSURANCE LAW TEAM

Richard J. Trafford rtrafford@millerthomson.com Randall B. Carter rcarter@millerthomson.com Patricia J. Forte pforte@millerthomson.com Theodore J. Madison tmadison@millerthomson.com Helen D. K. Friedman hfriedman@millerthomson.com James Bromiley jbromiley@millerthomson.com Ashleigh T. Leon aleon@millerthomson.com Patrick Ley pley@millerthomson.com

Gordon L. Robson grobson@millerthomson.com Teneil MacNeil tmacneil@millerthomson.com James Prior jprior@millerthomson.com Nicholaus de Koning ndekoning@millerthomson.com Timothy J. McGurrin tmcgurrin@millerthomson.com

Katherine Waterston kwaterston@millerthomson.com

Bryan Horrigan bhorrigan@millerthomson.com

Caroline L. Meyer cmeyer@millerthomson.com Daniel Strigberger dstrigberger@millerthomson.com Talaal Bond tbond@millerthomson.com

Katie Quinlan kquinlan@millerthomson.com

Added experience. Added Clarity. Added value.

ACCELERATOR BUILDING 295 HAGEY BLVD., SUITE 300 WATERLOO, ON + N2L 6R5 + CANADA

Miller Thomson LLP millerthomson.com



The Insurance Law Firm

## Gilbertson Davis EMERSON Easy to work with. Tough to oppose.

Gilbertson Davis Emerson LLP 20 Queen St., W., Suite 2020 Toronto, Canada M5H 3R3

> т 416.979.2020 F 416.979.1285

#### gilbertsondavis.com



### If only it were this easy...

For "proof positive", you can depend on the comprehensive resources and experience of the highly respected forensic team at Rochon Engineering.

We are your single source for forensic investigations across all disciplines. Reacting quickly, our findings stand up against the highest scrutiny, in and out of court. Trust us to deliver concise and conclusive results for every situation including:

- · Structural, civil and mold assessments
- Motor vehicle accident reconstruction
- Environmental remediation
- Fire investigation
- Failure analysis of mechanical and electrical systems Metallurgical & plastics failure analysis
- Setting the standard for quality in Forensic Engineering 1.888.ROCHONS (762.4667) • ROCHONS.CA



### 12 months/20,000 km "PEACE OF MIND" WARRANTY TOPR



**ESTABLISHED IN 1952** 

We Are The Largest & Best Equipped Repair Facility In The Tri-City Area



## **Complete Collision Specialists**



New Devilbiss down draft baking booth for factory like finish



 Our Collision repairs are guaranteed for as long as you own the vehicle - ask for details



All makes of cars & trucks

Member of The



WE'VE GOT YOU COVERED ...





## **COMING THROUGH FOR YOU!**





#### Kitchener-Waterloo Adjusters Association Chapter of Ontario Insurance Adjusters Association



# GLOBAL TRENDS THAT WILL IMPACT THE INSURANCE INDUSTRY

Please join us on March 28, 2013 for the KW OIAA dinner meeting at Golf's Steakhouse with special guest speaker Glenn Gibson. Glenn is the CEO of Crawford & Company (Canada) Consulting Services and will take you from the birth of the internet into the exploding world of social media, data collection and analytics and illustrate how these trends will change our industry.

SPEAKER: Glenn Gibson, ICD.D, CIP, FCLA, FCIAA, CFE, CFEI Chief Executive Officer- Crawford Consulting

DATE: March 28, 2013 5:30pm

LOCATION: Golf's Steakhouse 598 Lancaster Street West Kitchener, ON

PRICE: \$35 (hst incl).

You can register online at <u>www.kw-oiaa.ca</u>. If you have any questions or concerns please contact <u>Michael.mcleod@crawco.ca</u>

BRING A BROKER – THIS SEMINAR IS RIBO ACCREDITED!

## **Like New Collision Group**

## Dedicated to Excellence in Customer Service





Guelph – (519) 824-5550 Cambridge – (519) 622-1055 Kitchener – (519) 744-8421 Waterloo – (519) 885-3800

Find us at: WWW.LIKENEW.CA

### WHITEHALL BUREAU OF CANADA LIMITED

Canada's National Investigative Resource

Quality Since 1984

Surveillance

Whitehall Bureau of America Now licenced in the USA

> Toll Free: 1.866.510.1212 mail@whitehallamerica.com

Background Inquiries Financial/Assets/Locates To Accident Scene Analysis To Major & Complex Loss Specialists Canadian/U.S. Database Specialists U.S. Vendor Management and Audit FileLynx.com - 24 Hr Case Management System

#### TOLL FREE: 1.877.313.7283

**Comprehensive Statements** 

TOLL FREE FACSIMILE: 1.866.809.7283

Service Offices Across Canada including: Kitchener-Waterloo: 519-772-7616

Vancouver, Calgary, Winnipeg, Toronto, Hamilton, Kitchener, London, Barrie, Niagara Falls, Ottawa-Gatineau, Montreal, Halifax, Moncton, United States

u global Carlos A partner





### A VALUABLE ADDITION TO YOUR TEAM



THE BODY SHOP NETWORE . FIXAUTO.COM

Accountants Experts in Economic Damage Quantification Accounting Services

**Making Numbers Make Sense** 



**Forensic** 

Sheri Gallant, CMA sgallant@mdd.com 519.432.1123

> mdd.com

 Accident Benefits • Casualty & General Liability Litigation

 Property Specialty Risks

Across Canada & Around the World

VANCOLIVER • CALGARY • EDMONTON • LONDON • HAMILTON • TORONTO • KINGSTON • MONTREAL • HALLEAX

### 2012-2013 K-W O.I.A.A. APPLICATION FOR SOCIAL MEMBERSHIP

Name:	
Company: _	
Telephone N	o.() Fax No. ()
Email Addres	SS
Previous Mer	mber: ( ) No ( ) Yes
If Yes, state y	rear and employer:
New Membe	rs only – Two active members in good standing must provide sponsorship:
Name	<u></u>
Comj	oany:
Name	2
Comj	oany:
OF THE O.I.	TAKE APPLICATION FOR SOCIAL MEMBERSHIP IN THE K-W CHAPTER A.A. IF I AM ACCEPTED, I PROMISE TO SUBSCRIBE TO AND ABIDE BY TITUTION AND CODE OF ETHICS OF THE ASSOCIATION.
Signed:	Date:
Membership August 31, 2	Dues are \$20.00 – Membership effective from September 1, 2012 to 013
Payable to:	K-W O.I.A.A. P.O. BOX 40079 Waterloo Square 75 King Street South Waterloo, on N2J 4V1

## Insurance ecialty! OU



- Spacious Studio, 1-Bedroom and 2-Bedroom/2-Bath Suites
- Full equipped kitchen in every suite (stove-top, full fridge, dishwasher, microwave, toaster, cooking utensils)
- Pets Welcome!
- Free: Daily hot breakfast buffet; Tues-Thurs dinner buffet; laundry facilities; wired & wireless internet access
- For more details, contact Tyler Culbert at Tyler.Culbert@whq.com or 519-780-3902

519-767-3300 • 1-800-238-8000 www.staybridge.com/guelphontario





#### tal Roofing Cap abilities



### Structural Fire & Explosion Investigation

r7 Commercial / Industrial 
Canine Accelerant Detection
and Drug Searches
Fire Department Litigation

Forensic Visual Services

Structural & Civil Engineering Services

Personal Injuries Slip & Fall Investigation

Failure Analysis Electrical / Mechanical / Chemical / Metallurgica Product Liability 

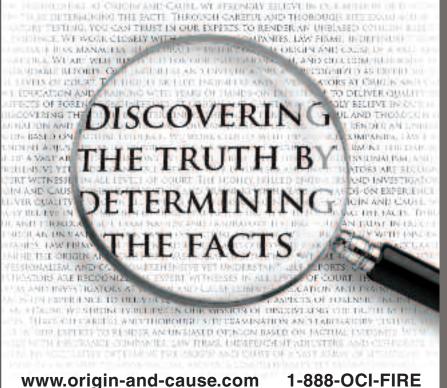
Heating & Ventilation Systems

Vehicle & Heavy Equipment Fire Investigation

Damage Assessment Equipment • Environmental • Structural

Alarm System Analysis





The same of the barrene has \$22.7 to 1 with the 12. Data for the 12.5 to 1.7 to 100 million of the

#### 2012-2013- KW-OIAA - ADVERTISERS DIRECTORY

Atlas-Apex Roofing Inc	31
Autopro/Queensway	25
Bayshore Home Health	Outside back cover
Broderechts	Inside back cover
Carpet Department	Inside front cover
Carstar	Inside front cover
Caskanette Udhall	03
CKR Global Investigations	22
Davis Martindale Advisory Services Inc	Inside front cover
DMA Rehability	07
Discount Car and Truck Rentals	23
First General Services	16
First Response Restorations	Outside back cover
Fix Auto	29
Forbes Motors	13
Gilbertson, Davis, Emerson LLP	25
Golden Triangle Restoration	11
Hrycay Consulting Engineers	15
IRG	11
Jamieson Car & Truck Rentals	11
KPMG	16
Larrek Investigations	15
MacIntosh Cleaners	Inside back cover
MD&D	29
Medyisys Health Group	03
Miller Thomson LLP	24
Origin & Cause Inc.	31
Parkway Auto Recyclers	29
Paul Davis Systems	Inside back cover
Paul's Restorations	20
PriceWaterhouseCoopers	Outside back cover
Regency Auto	28
Relectronic-Remech	13
Rochon Engineering Inc.	25
Staybridge Suites	31
Strone Restorations	24
We Care Home Health services	14
Whitehall Bureau of Canada Ltd	28
Winmar	26